### TEXAS AUTOMOBILE INSURANCE PLAN ASSOCIATION (TAIPA)

TWENTY-FIFTH REPORT

FOR THE PERIOD

JANUARY 1, 2018 THROUGH DECEMBER 31, 2018

AND

MINUTES OF ANNUAL MEETING

AUSTIN, TEXAS

MARCH 22, 2019

#### TAIPA ANNUAL MEETING MINUTES MARCH 22, 2019 AT 8:30 AM OMNI AUSTIN HOTEL SOUTHPARK

The Twenty-fifth Annual Meeting of the Members of the Texas Automobile Insurance Plan Association was held at the Austin Omni Hotel Southpark, beginning at 8:30 am, Friday, March 22, 2019.

The meeting was called to order by Governing Committee Chair, David Weber. Mr. Weber asked the Association Manager, Stacy Dutton, if a quorum was present. Stacy Dutton stated that a quorum was present. Mr. Weber requested that the Anti-Trust Statement be read. The Association Manager, Stacy Dutton, read the statement.

Mr. Weber asked the Association Manager to report on the selection of trade association representatives as prescribed in Section 36.B.1 of the TAIPA Plan of Operation. The Association Manager stated that the trade association representatives selected were:

- American Insurance Association (AIA) The Travelers Insurance Company
- Property & Casualty Insurers Association of America (PCI) Hochheim Prairie Insurance Company
- Association of Fire & Casualty Companies in Texas (AFACT) Texas Farm Bureau Casualty Insurance Company

Mr. Weber asked the Association Manager to report on the results of the Non-Affiliated insurers' ballot. Ms. Dutton stated that the Non-Affiliated member elected was Allstate Insurance Company.

In keeping with Section 36.B.3, Mr. Weber announced the four companies that had requested to serve in one of the four at-large positions on the committee. Those companies were:

- Farmers Insurance Company
- Safeco/Liberty Mutual Insurance Company
- State Farm Mutual Insurance Company
- United Services Automobile Association (USAA)

Mr. Weber asked if there were any write-in candidates. Stacy Dutton indicated that there were not any write-in candidates. Mr. Weber stated that since there were only four candidates for four open positions that he would like to call for their election by acclamation. Upon motion made by Thomas Rolling, seconded by Todd Feltman, the slate of candidates was accepted as presented. Mr. Weber declared that the following companies will serve as at-large members on the 2019-2020 Governing Committee for a term of one year:

- Farmers Insurance Company
- Safeco/Liberty Mutual Insurance Company
- State Farm Mutual Insurance Company

United Services Automobile Association (USAA)

Mr. Weber then asked the association manager to give the Manager's Report. The Association Manager gave her report.

Mr. Weber then gave his Chair's report.

Annual Meeting Attendees:

#### Company Members:

Bill Brooks, Texas Farm Bureau Todd Feltman, State Farm Stephen Hylka, Liberty Mutual/Safeco David Weber, Hochheim Prairie Corise Morrison, USAA Thomas Rolling, Farmers Matt Schneider, Farmers

#### Counsel:

Michael Jones, Thompson Coe, Cousins & Irons

#### TAIPA Staff:

Stacy Dutton, Association Manager Mimi Leece

#### Other Attendees:

Mary Carol Awalt, Public Member Pete Hamel, Producer Member Leslie Hurley, Public Member Adam Payton, Producer Member Ramon Montalvo, Producer Member John Mooney, TDI Kate Thompson, TDI Marilyn Rickman, Thompson Coe

The following member companies were represented:

## Companies Represented by a Company Representative at TAIPA's March 22, 2019 Annual Meeting

21st Century Advantage Insurance Company 21st Century Assurance Company 21st Century Casualty Company 21st Century Centennial Insurance Company

21st Century Insurance Company

21st Century Insurance Company Of The Southwest

21st Century North America Insurance Company

21st Century Preferred Insurance Company

21st Century Premier Insurance Company

America First Insurance Company

America First Lloyd's Insurance Company

American Economy Insurance Company

American Fire And Casualty Company

American States Insurance Company

American States Insurance Company Of Texas

American States Lloyds Insurance Company

American States Preferred Insurance Company

Bristol West Specialty Insurance Company

Catastrophe Reinsurance Company

Colorado Casualty Insurance Company

Employers Insurance Company Of Wausau

Farm Bureau County Mutual Insurance Company Of Texas

Farmers Insurance Exchange

Farmers Texas County Mutual Insurance Company

Fire Insurance Exchange

First Liberty Insurance Corporation, The

First National Insurance Company Of America

Foremost County Mutual Insurance Company

Foremost Insurance Company Grand Rapids, Michigan

Foremost Lloyds Of Texas

Foremost Property And Casualty Insurance Company

Foremost Signature Insurance Company

Garrison Property And Casualty Insurance Company

General Insurance Company Of America

Hochheim Prairie Casualty Insurance Company

Ironshore Indemnity Inc.

Liberty County Mutual Insurance Company

Liberty Insurance Corporation

Liberty Insurance Underwriters Inc.

Liberty Lloyds Of Texas Insurance Company

Liberty Mutual Fire Insurance Company

Liberty Mutual Insurance Company

Lm General Insurance Company

Lm Insurance Corporation

LM Property And Casualty Insurance Company

Mid-Century Insurance Company

Mid-Century Insurance Company Of Texas

National Insurance Association

Netherlands Insurance Company, The

Ohio Casualty Insurance Company, The

Ohio Security Insurance Company

Peerless Indemnity Insurance Company

Peerless Insurance Company

Safeco Insurance Company Of America

Safeco Insurance Company Of Illinois

Safeco Insurance Company Of Indiana

Safeco Lloyds Insurance Company

State Farm County Mutual Insurance Company Of Texas

State Farm Fire And Casualty Company

State Farm General Insurance Company

State Farm Lloyds

State Farm Mutual Automobile Insurance Company

Texas Farm Bureau Casualty Insurance Company

Texas Farm Bureau Mutual Insurance Company

Texas Farm Bureau Underwriters

Texas Farmers Insurance Company

Truck Insurance Exchange

United Services Automobile Association

Usaa Casualty Insurance Company

Usaa County Mutual Insurance Company

Usaa General Indemnity Company

Wausau Business Insurance Company

Wausau Underwriters Insurance Company

West American Insurance Company

### Companies Represented by Proxy at TAIPA's March 22, 2019 Annual Meeting

Acadia Insurance Company

Admiral Indemnity Company

Aegis Security Insurance Company

Alamance Insurance Company

All America Insurance Company

Allied Insurance Company Of America

Allied Property And Casualty Insurance Company

Allied World Insurance Company

Allied World National Assurance Company

Allied World Specialty Insurance Company

Allstate County Mutual Insurance Company

Allstate Fire And Casualty Insurance Company

Allstate Indemnity Company

Allstate Insurance Company

Allstate Northbrook Indemnity Company

Allstate Property And Casualty Insurance Company

Allstate Texas Lloyd's

Allstate Vehicle And Property Insurance Company

Alterra America Insurance Company

Amco Insurance Company

American Agri-Business Insurance Company

American Agricultural Insurance Company

American Alternative Insurance Corporation

American Business & Mercantile Insurance Mutual, Inc.

American Equity Specialty Insurance Company

American Mining Insurance Company

American National County Mutual Insurance Company

American National General Insurance Company

American National Property And Casualty Company

American Reliable Insurance Company

American Sentinel Insurance Company

Armed Forces Insurance Exchange

Automobile Insurance Company Of Hartford, Connecticut, The

Berkley Insurance Company

Berkley National Insurance Company

Berkley Regional Insurance Company

Bitco General Insurance Corporation

Bitco National Insurance Company

Carolina Casualty Insurance Company

Central Mutual Insurance Company

Charter Oak Fire Insurance Company, The

Cincinnati Casualty Company, The

Cincinnati Indemnity Company, The

Cincinnati Insurance Company, The

City National Insurance Company

Clearwater Select Insurance Company

Clermont Insurance Company

Colonial County Mutual Insurance Company

Continental Western Insurance Company

Crestbrook Insurance Company

Crum & Forster Indemnity Company

Depositors Insurance Company

Diamond State Insurance Company

Discover Property & Casualty Insurance Company

Economy Fire & Casualty Company

Economy Preferred Insurance Company

**Economy Premier Assurance Company** 

Emc Property & Casualty Company

Emc Reinsurance Company

Emcasco Insurance Company

**Employers Mutual Casualty Company** 

Encompass Home And Auto Insurance Company

**Encompass Indemnity Company** 

**Encompass Independent Insurance Company** 

Encompass Insurance Company Of America

**Encompass Property And Casualty Company** 

Endurance American Insurance Company

Essentia Insurance Company

Esurance Insurance Company

Esurance Insurance Company Of New Jersey

Esurance Property And Casualty Insurance Company

Farmington Casualty Company

Farmland Mutual Insurance Company

Federated Mutual Insurance Company

Federated Reserve Insurance Company

Federated Rural Electric Insurance Exchange

Federated Service Insurance Company

Fidelity And Guaranty Insurance Company

Fidelity And Guaranty Insurance Underwriters, Inc.

Firemen's Insurance Company Of Washington, D.C.

First Financial Insurance Company

Frankenmuth Mutual Insurance Company

Freedom Specialty Insurance Company

Great Divide Insurance Company

Great West Casualty Company

Harleysville Insurance Company

Hdi Global Insurance Company

Hudson Insurance Company

Intrepid Insurance Company

Key Risk Insurance Company

Manufacturers Alliance Insurance Company

Markel American Insurance Company

Markel Global Reinsurance Company

Markel Insurance Company

Metropolitan Casualty Insurance Company

Metropolitan Direct Property And Casualty Insurance Company

Metropolitan General Insurance Company

Metropolitan Group Property And Casualty Insurance Company

Metropolitan Lloyds Insurance Company Of Texas

Metropolitan Property And Casualty Insurance Company

Midwest Employers Casualty Company

National American Insurance Company

National Casualty Company

National Specialty Insurance Company

Nationwide Affinity Insurance Company Of America

Nationwide Agribusiness Insurance Company

Nationwide General Insurance Company

Nationwide Insurance Company Of America

Nationwide Lloyds

Nationwide Mutual Fire Insurance Company

Nationwide Mutual Insurance Company

Nationwide Property And Casualty Insurance Company

North River Insurance Company, The

Northland Casualty Company

Northland Insurance Company

Odyssey Reinsurance Company

Old Republic General Insurance Corporation

Old Republic Insurance Company

Old Republic Lloyds Of Texas

Pacific Specialty Insurance Company

Pacific Specialty Property And Casualty Company

Penn-Star Insurance Company

Pennsylvania Manufacturers' Association Insurance Company

Pennsylvania Manufacturers Indemnity Company

Pharmacists Mutual Insurance Company

Phoenix Insurance Company, The

Riverport Insurance Company

Safeway Insurance Company

Scottsdale Indemnity Company

Select Insurance Company

Selective Insurance Company Of America

Selective Insurance Company Of The Southeast

Seneca Insurance Company, Inc.

Sompo America Fire & Marine Insurance Company

Sompo America Insurance Company

St. Paul Fire And Marine Insurance Company

St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company

St. Paul Protective Insurance Company Standard Fire Insurance Company, The Starnet Insurance Company

State National Insurance Company, Inc.

Tig Insurance Company

Travco Insurance Company

Travelers Casualty And Surety Company

Travelers Casualty And Surety Company Of America

Travelers Casualty Company Of Connecticut

Travelers Casualty Company, The

Travelers Casualty Insurance Company Of America

Travelers Commercial Casualty Company

Travelers Commercial Insurance Company

Travelers Constitution State Insurance Company

Travelers Home And Marine Insurance Company, The

Travelers Indemnity Company Of America, The

Travelers Indemnity Company Of Connecticut, The

Travelers Indemnity Company, The

Travelers Lloyds Insurance Company, The

Travelers Lloyds Of Texas Insurance Company

Travelers Personal Insurance Company

Travelers Personal Security Insurance Company

Travelers Property Casualty Company Of America

Travelers Property Casualty Insurance Company

Tri-State Insurance Company Of Minnesota

Union Insurance Company

Union Insurance Company Of Providence

Union Standard Lloyds

United States Fidelity And Guaranty Company

United States Fire Insurance Company

Vantapro Specialty Insurance Company

Vault Reciprocal Exchange

Victoria Fire & Casualty Company

Zenith Insurance Company



TEXAS AUTOMOBILE INSURANCE PLAN ASSOCIATION

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#### ASSOCIATION MANAGER'S REPORT

Texas Automobile Insurance Plan Association (TAIPA) Annual Meeting – March 23, 2018

The following are the number of applications TAIPA assigned in 2018, 2017, 2016, and 2015:

2018	3,338	(2990 private passenger apps and 348 commercial)
2017	3,508	, o ii
2016	3,089	
2015	3,217	

The number of applications assigned in 2018 was 170 less than assigned in 2017, a 4.85% decrease.

The TAIPA budget for 2019 is \$866,800 which is \$20,000 higher than our 2018 budget of \$846,800. This is a 2.36% increase.

The TAIPA assessment to the insurance companies for 2019 is \$800,000 which is \$25,000 less than our 2018 assessment of \$825,000. This is a 3.03% decrease.

A rate change to TAIPA rates for both private passenger and commercial rates were approved in 2018 to be effective March 1, 2019.

The commissioner ordered that TAIPA revise its rates to be charged for private passenger automobile insurance by coverage, territory, and class by:

- Plus 5.0 percent for bodily injury liability
- Plus 4.8 percent for property damage liability
- Plus 2.4 percent for personal injury protection
- Plus 4.5 percent for uninsured/underinsured motorist bodily injury liability
- Plus 4.5 percent for uninsured/underinsured motorist property damage liability

The commissioner ordered that TAIPA revise its rates to be charged for commercial automobile insurance policies by coverage, territory, and vehicle type by:

- Plus 4.3 percent for bodily injury liability,
- Plus 3.3 percent for property damage liability,

- Plus 3.5 percent for personal injury protection,
- No changes to commercial auto uninsured/underinsured motorist bodily injury liability, or uninsured/underinsured motorist property damage liability rates.

TAIPA moved to our new office space on March 17, 2018 which will result in reducing our office rent by 45% over the term of the lease. We also updated our Employee Handbook in November of 2018.

TAIPA operated with four (4) full time employees in 2018. As you may recall, we created a new organizational structure at the end of 2017 and implemented the plan on January 1, 2018. Two of the previous employees elected to take the retirement packages offered instead of applying for the newly created Customer Service Positions. We did experience some issues trying to fill the new position, but in April of 2018, we hired Ines Diaz into the position.

I would again like to thank you all for the support and encouragement that I received from the TAIPA Governing Committee, the TAIPA officers, and the TAIPA sub-committees as well as TAIPA counsel this year.

I want to thank TAIPA staff. As I mentioned earlier, Ines Diaz joined us in April and we are very pleased to have her on our team. I would especially like to thank Mimi Leece and Nicole Morgan for all of the extra effort they put forth in 2018. Mimi took on all of the non-exempt job duties while she trained new employees in the busiest time of the year. Nicole orchestrated our move, assisted in training the new employees, and ran everything while I was out of the office for an extended period of time when my second grandchild was born in January.

Through the combined efforts of all of the TAIPA staff, TAIPA continued to provide excellent service to TAIPA applicants, producers, vendors, regulators and members of the TAIPA Governing Committee in 2018.

# TEXAS AUTOMOBILE INSURANCE PLAN ASSOCIATION (TAIPA) CHAIR'S REPORT MARCH 22, 2019 TAIPA ANNUAL MEETING

I'm David Weber and I represent Hochheim Prairie Insurance as the PCI representative on the TAIPA Governing Committee and I had the privilege to serve as the Chair of the TAIPA Governing Committee in 2018.

In 2018, the work that was started by the Manager Transition Subcommittee came to fruition in that TAIPA staffing changed from 5 full time employees to 4 full time employees and the office moved to a much smaller office.

As you may recall, we lost several of our officers last year due to retirement, (every one of them except myself) so I'd like to thank Corise Morrison, Vice Chair, Anise Mulkey, Second Vice Chair and Becky Jackson, Secretary for agreeing to serve as officers in 2018. I would like to thank Bill Brooks for agreeing to stay on to assist the officers as the Immediate Past Chair.

I'd like to offer thanks to all of the other members of the Governing Committee, Tom Rolling, Mike Schalk, Stephen Hylka, Todd Feltman, Carmelita Hogan, Mary Carol Awalt, Laura Hausman, Leslie Hurley, Alisha Darden, Pete Hamel, Adam Payton, and Ramon Montalvo. We decided to restructure the TAIPA Governing Committee Subcommittees to include only Governing Committee members and we requested that each Governing Committee member serve on at least one subcommittee in an effort to ensure that the loss of any one Governing Committee Member would not diminish the knowledge base of any of the subcommittees and ultimately the Governing Committee overall. Thank you each for agreeing to serve on one or more of the subcommittees and for your assistance in reworking the Administrative Rules to best meet the ongoing needs of TAIPA.

I want to recognize and thank the TAIPA staff, Stacy Dutton, Nicole Morgan, Mimi Leece, and Ines Diaz for working to complete the transition that was started in 2016 and 2017 and all of their contributions to TAIPA in 2018.

I would like to thank you all for your support and direction. And, thanks to TAIPA's legal counsel, Mike Jones for his contributions.

It has been a pleasure serving as chair for the past year.